

**The UK Fire &  
Resilience Offer**



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**Joint International Fire  
Board**

A photograph showing three firefighters in full protective gear, including helmets and oxygen tanks, standing in front of a large, intense fire. The fire is bright orange and yellow, with thick black smoke rising from it. The firefighters are seen from the back, looking towards the fire.

# Developing A UK Fire and Resilience Offer

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- **UK Fire Sector initiative supported by DIT**
- **Active since mid 2016**
- **Initially Chaired by CFO Lee Howell, now Chaired by Derek Gotts**
- **Inauguration of the Joint International Fire Board**
- **Strategic Stakeholder Group as executive and controlling body**

## Placing It In Context

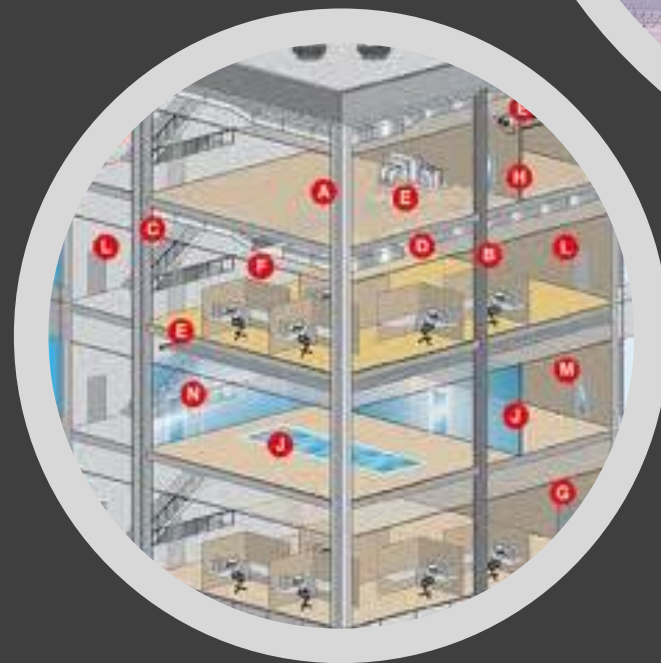
- **The UK needs to expand its export success**
- **DIT exists to support UK export growth**
- **Contributes to ‘Whole of Government effort’**
- **Fire sector currently exports over £300 m pa**

### **This will:**

- **Significantly increasing this figure appears feasible**
- **Greater visibility and understanding globally of the ‘UK Fire and Resilience Offer’**
- **Improving co-operation and co-ordination within the UK Fire sector**
- **Delivering more business opportunities to all**

# The UK Fire Protection and Fire Fighting Industry

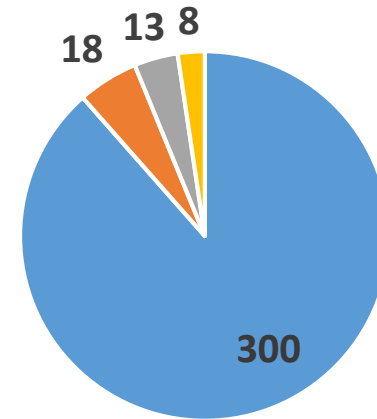
- The industry comprises three distinct sub-sectors
- Active Fire Protection
- Passive Fire Protection
- Fire Fighting



# Current Market Values

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## Annual Market Value [approx. but conservative] £m

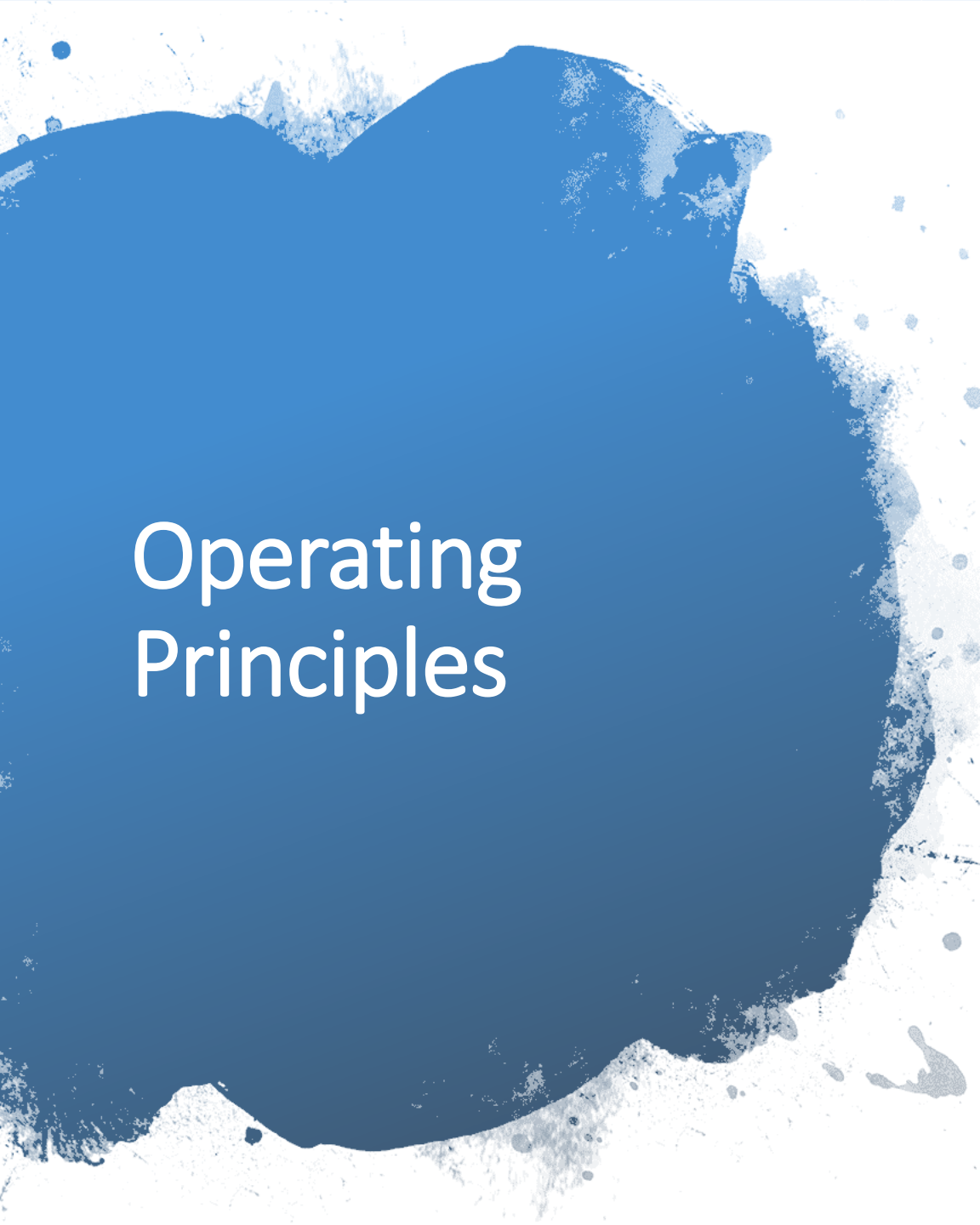


- Fire engines, active fire suppression and passive fire protection systems & fire extinguishers, smoke detectors, PPE and firefighting products (approx value).
- Specific training providers (Capita Fire Service College, Babcock plus Serco Aviation Fire School (approx value TBC - note excludes capital costs of contracts let)).
- CFOA (includes figures for UK Government resilience grant)
- 13 Active Fire & Rescue Service Trading Companies - training, consultancy and direct staff provision (approx value).

# Key Contributors to the JIFB

- **National Fire Chiefs Council**
- **FRA Trading Companies**
- **Fire Industry Association [active FP and Fire and Rescue supplier]**
- **Association for Specialist Fire Protection [passive]**
- **Fire Sector Federation**
- **Training Providers**
- **Exhibition Organisers**
- **BSI, IFE, BRE and others**





# Operating Principles

- **DIT promotes our capability through Commercial Officers in countries worldwide**
- **And brings commercial opportunities to the UK supply base**
- **And supports even-handedly the UK Fire Sector response**
- **JIFB is mechanism for co-ordination and dissemination of resulting opportunities**
- **Free market response is paramount; JIFB is not a Project Manager or Contractor**

# Our services

## Consultancy

Strength in fire safety based upon experience.

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## Wider health and safety services

Including planning, training and support for emergency responders and others.

## Fire related products

Full range of firefighting and fire protection equipment including fire safety services.

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## Front line response services

Including the provision of fire, emergency and medical service staff.





# UK Trade missions to Brazil and South Africa

# Summary

- **The UK Fire and Resilience Offer has emerged from the UK Fire Industry working together with DIT support**
- **The JIFB remains in place but is not currently active, it will however respond if there is an opportunity or desire from companies.**
- **Delivering real opportunities for the UK Fire and Resilience sector and all its product and service providers**

